

UNITED STATES DISTRICT COURT FOR THE  
EASTERN DISTRICT OF MISSOURI, EASTERN DIVISION, ST. LOUIS

LORI J. LYNN, ET AL., )  
)  
Plaintiff, )  
)  
v. ) No. 4:15-cv-00916-AGF  
)  
PEABODY ENERGY CORP., ET AL., )  
)  
Defendant. )

ORAL ARGUMENT

BEFORE THE HONORABLE AUDREY G. FLEISSIG  
UNITED STATES DISTRICT JUDGE

NOVEMBER 17, 2016

APPEARANCES:

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3                                   United States District Court  
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1 (THE FOLLOWING PROCEEDINGS WERE HAD ON NOVEMBER  
2 17, 2016, AT 9:38 A.M., IN OPEN COURT:)

3 THE COURT: We are here in the matter of Lori  
4 Lynn v. Peabody Energy Corporation et al. Case number  
5 4:15CV916-AGF. This matter has been scheduled before the  
6 Court today for oral argument on the defendant's motion to  
7 dismiss, which I think is docket number 83. And the  
8 parties have fully briefed the motion. I have reviewed the  
9 parties' briefs, and I granted the request for oral  
10 argument with respect to this matter. I'd like to have  
11 counsel who will be arguing here today please come forward  
12 and state their appearance. So on behalf of the defendant  
13 who will be arguing here today?

14 MR. TETRICK: Good morning. I'm David Tetrick  
15 from King and Spalding. I'll be arguing on behalf of the  
16 defendants this morning.

17 THE COURT: Okay. Thank you.

18 MR. CIOLKO: Good morning, Your Honor. This is  
19 Ed Ciolko from Kessler, Topaz, Meltzer and Check, arguing  
20 for the plaintiffs.

21 THE COURT: Thank you. And obviously there are  
22 other counsel here at counsel table today. I just want to  
23 tell you all that I've allotted slightly more than an hour  
24 for this so that you all should keep that in mind as we are  
25 proceeding here. We will of course begin with the

1 defendants. And I will permit the defendants some brief  
2 reply time as well, but I think you all should kind of  
3 assume you've got about 20 to 25 minutes to argue with the  
4 notion that I'm going to ask you some questions that are  
5 going to derail what you plan to say a little bit at times,  
6 so we'll feed in a little extra time for that. Does that  
7 work for everyone?

8 MR. CIOLKO: Yes.

9 MR. TETRICK: Yes.

10 THE COURT: All right. Anything that we need to  
11 take up prior to argument?

12 MR. TETRICK: No, Your Honor.

13 THE COURT: Good. As I said, I do want you all  
14 to know that I have reviewed the briefs that the parties  
15 filed in this matter. I don't purport to have reviewed  
16 every case that was cited in all of those briefs, but  
17 obviously we have more work that we will do with respect to  
18 this matter after your argument here today. So you may  
19 proceed.

20 MR. TETRICK: Good morning, and may it please the  
21 Court. My name is David Tetrick and I represent the  
22 defendants in this case. Your Honor, we filed this motion  
23 to dismiss chiefly because the plaintiffs' second amended  
24 complaint fails to state an ERISA claim under the demanding  
25 requirements that the Supreme Court announced in 2014 in

1 it's Fifth Third v. Dudenhoeffer case.

2 COURT REPORTER: I'm sorry, I couldn't hear  
3 that.

4 THE COURT: Fifth Third, F-I-F-T-H T-H-I-R-D.  
5 And if I could get you to speak up a little bit I think  
6 that would help.

7 MR. TETRICK: Yes, Your Honor. I'm getting over  
8 a cold and I can't quite hear myself yet. I want to make  
9 sure that I'm not yelling at the Court.

10 THE COURT: This is good.

11 MR. TETRICK: I will refer to this case as  
12 Dudenhoeffer to make it slightly easier than Fifth Third.  
13 But in Dudenhoeffer, as we set forth in the briefing, the  
14 Supreme Court articulated two distinct types of tests for  
15 these ERISA company stocks or stock drop cases like the one  
16 that brings us before the Court today. And the Supreme  
17 Court set this up under Rule 12. It is a motion to dismiss  
18 argument. And it tests the pleadings. It tests the claims  
19 that a fiduciary should have known from public information  
20 that a particular investment in a 401(k) plan was a  
21 imprudent investment by one standard; it tests a claim that  
22 a defendant should have known based upon inside information  
23 that the investment was an imprudent one based on a  
24 different standard.

25 THE COURT: Now, I don't get the sense from the

1 review of the plaintiffs' memorandum here that they believe  
2 that those two must be distinct. I understand that those  
3 two claims were analyzed separately by the Supreme Court,  
4 but on what do you rely for the proposition that they must  
5 be distinct and that there cannot be a combination of  
6 public and nonpublic to support a claim?

7 MR. TETRICK: I would point to two things, Your  
8 Honor. The first being that in the underlying Dudenhoeffer  
9 case that the Supreme Court agreed to review, the two  
10 claims existed, but nevertheless the Supreme Court pulled  
11 them apart and announced very different standards to review  
12 those two claims. I would also point the Court to the  
13 Fifth Circuit's recent case in BP, PLC, versus Whitley  
14 case, or Whitley versus BP, PLC, where the Fifth Circuit  
15 said that it was improper to conflate the two. And  
16 finally, I would refer the Court to the Radio Shack  
17 decision that came out about 45 days ago out of the Western  
18 District of Texas that also said that the two claims cannot  
19 be conflated the way that the second amended complaint in  
20 this case attempts to do so.

21 So turning to the public information claim first,  
22 Your Honor, which is contained in both Counts One and two.  
23 And the bulk of the complaint is devoted to the public  
24 information claim which is not altogether surprising  
25 because as we'll speak about when we get to the nonpublic

1 information claim, the basis of the nonpublic information  
2 claim is a press release by the New York Attorney General  
3 that occurred in November 2015. This case was originally  
4 filed in June 2015 as a straightforward public information  
5 claim. Therefore, it is not surprising at all that the  
6 overwhelming majority of the allegations in the complaint  
7 are based on public information. And the complaint spends  
8 a significant amount of time describing how the price of  
9 Peabody Energy Corporation's publicly traded stock was on a  
10 steady decline from the beginning of the class period,  
11 which is December 2012, all the way through the date that  
12 the complaint was filed. And the plaintiffs include even  
13 at paragraph 287 of the complaint a chart that demonstrates  
14 the steady decline of Peabody stock over that period. And  
15 the thrust of the complaint is that based upon all of the  
16 bad news both for the coal industry on a worldwide basis  
17 and how Peabody was affected by the headwinds within the  
18 coal industry, that anybody looking at the public  
19 information available would have determined that this was  
20 an imprudent investment. That's the thrust of the  
21 complaint.

22 The problem with those sets of allegations is  
23 that the Supreme Court in Dudenhoeffer was so skeptical of  
24 a public information claim even being available under  
25 ERISA, and that is why in the Dudenhoeffer case the Supreme

1 Court set forth a standard that said that claims -- that a  
2 fiduciary should have read the publicly available  
3 information and determined to divest the retirement plan of  
4 company stock are implausible as a general rule. The Court  
5 did leave open the possibility that special circumstances  
6 might exist that would make such claims plausible, but the  
7 Court declined to define what those special circumstances  
8 were instead leaving it for the lower courts to determine  
9 what those special circumstances might be.

10 THE COURT: And what do you believe, based upon  
11 the case law that has developed since that time, might  
12 constitute special circumstances?

13 MR. TETRICK: I know this much, Your Honor, I  
14 know that what is alleged in the second amended complaint  
15 has not been found to be enough except in one case that the  
16 plaintiffs cite in their brief. The majority of the cases  
17 out there, the overwhelming majority have found that the  
18 types of things that are alleged in this complaint are  
19 simply not enough. But to answer the Court's question as  
20 to what would be enough in a case where Dudenhoeffer was  
21 faithfully applied, I think that you can look to some of  
22 the pre-Dudenhoeffer cases, take it back to the early 2000s  
23 where these cases first started gaining momentum and those  
24 were within the Enron case and within the Worldcom case and  
25 some of the early 2000 corporate scandals where



1 corporations that seemingly were very healthy melted down  
2 virtually overnight. And in those cases, what they had in  
3 common and what a special circumstance might be would be  
4 accounting fraud, restatement of their financials,  
5 something that would make the market look at the value of  
6 the stock and say we had this entirely wrong, the public  
7 information was entirely wrong.

8 In the Eleventh Circuit's case involving Delta  
9 Airlines, Smith versus Delta Airlines case that we cited in  
10 our brief, that case had been filed in the early 2000s, I  
11 believe it was 2004. And in that case when it eventually  
12 reached the Eleventh Circuit, the Eleventh Circuit  
13 recognized that accounting irregularities, financial  
14 statement fraud, those types of sudden events that cause  
15 you to doubt all of the public information that's out  
16 there, that's the type of special circumstances that the  
17 Supreme Court meant in Dudenhoeffer. And to be clear,  
18 since that time line might have been a little jumbled, the  
19 original Smith versus Delta Airlines case was filed  
20 in 2004. And I will take some suspense out of the room by  
21 telling you that my colleagues on plaintiffs' side know  
22 that case very well. They were counsel of record in that  
23 case. But even though it was filed in 2004, the Eleventh  
24 Circuit opinion that I'm speaking of was in 2015, that is  
25 after Dudenhoeffer had come out, and it had to wrestle with

1 the Dudenhoeffer standard as apply to events that had  
2 occurred before Dudenhoeffer took place.

3 So, that's what I would look to for special  
4 circumstances, and when I look in this complaint here I  
5 don't see anything along those lines, something that would  
6 make you doubt what is out there publicly.

7 The plaintiffs set forth four special  
8 circumstances in the second amended complaint. The first  
9 one is that based on the nonpublic information that the  
10 fiduciaries knew or had access to special circumstances  
11 existed here. That conflates the Dudenhoeffer analysis,  
12 which says that the fiduciaries as a normal course of  
13 things are entitled to rely on things that are publicly  
14 available.

15 The remaining -- I should say, the second and  
16 third thing that the second amended complaint points to as  
17 a special circumstances is in reverse order, the debt level  
18 of the company and the Z-score of the company, which is a  
19 financial engine that professionals use if they're trying  
20 to determine the likelihood of a bankruptcy filing. Both  
21 of those things as we pointed out in our brief, are  
22 publicly available. The debt certainly is, that can be  
23 found in financial statements. And the Z-score itself is  
24 just another way of slicing up the publicly available  
25 information.

1           The fourth and final special circumstance that  
2     the plaintiffs point to is the failure to investigate; that  
3     is, that these fiduciaries allegedly did nothing in the  
4     face of all of this public information that painted such a  
5     dim picture of the prospects for the entire industry, let  
6     alone Peabody stock. The issue there is that it goes to  
7     the Dudenhoeffer requirement that the special circumstance  
8     must have something that impacts the reliability of the  
9     markets valuation of the stock. A Fiduciaries' failure to  
10    investigate even if true, would not move the needle because  
11    presumably there would not be a public disclosure saying  
12    our fiduciaries have failed to investigate, therefore the  
13    market would not react to that failure to investigate.

14           So for all of these reasons, we think that the  
15    Dudenhoeffer special circumstances test is not applicable  
16    here because none of the special circumstances that the  
17    plaintiffs have alleged would have affected reliability of  
18    the stock, and therefore the default rule of Dudenhoeffer,  
19    that is claims based on public information of the type that  
20    are before the Court today are implausible as a general  
21    rule.

22           And unless the Court has additional questions  
23    about that?

24           THE COURT: I do. So is there a time when the  
25    economic circumstances of a company become so dire that it

1 becomes an imprudent investment, notwithstanding the -- I  
2 mean, putting aside any claim that the stock itself, the  
3 price is inflated or, you know, the risk has not been  
4 properly assessed by the market. So looking to the  
5 language in Kodak, looking to some of the early language in  
6 the opinion in Dudenhoeffer, doesn't the Court assume that  
7 even under the stringent rule that they were examining for  
8 fiduciaries that there could be a situation where the  
9 economic circumstances got so dire that it would be an  
10 imprudent investment?

11 MR. TETRICK: I think that in Dudenhoeffer they  
12 describe that as being between a rock and a hard place  
13 because there is also a cause of action available under  
14 ERISA for selling out of a stock that is within a 401(k)  
15 plan and then when the stock rebounds then the fiduciaries  
16 could be sued for imprudently getting rid of the stock.

17 THE COURT: But wasn't the Supreme Court talking  
18 about that rock and a hard place in the context of whether  
19 to continue to adopt this differential standard, and it  
20 rejected that?

21 MR. TETRICK: No argument, Your Honor, that the  
22 Court rejected the presumption of prudence.

23 THE COURT: Right. And I'm just looking at the  
24 language, you know, before they are analyzing and rejecting  
25 each of the arguments that were made to try and continue

1 the presumption, the Court says the proposed presumption  
2 makes it impossible for a plaintiff to state a duty of  
3 prudence claim no matter how meritorious unless the  
4 employer is in very bad economic circumstances. Now, that  
5 language suggests to me that one can get to a point where  
6 the economic circumstances are so dire that it would be  
7 imprudent for the fiduciaries to continue to purchase the  
8 stock even though the market information might be  
9 correct.

10 MR. TETRICK: I read Dudenhoeffer a little bit  
11 differently, Your Honor, respectfully. I read that as  
12 commentary on the -- the Court's commentary on the problems  
13 with the presumption of prudence and the way that it had  
14 grown up; that is, in trying to apply this presumption of  
15 prudence the courts of appeal that had taken this up had  
16 all come up with slightly different variations on the theme  
17 that fiduciaries within an ESOP, a plan that is designed to  
18 hold nothing but employer stocks, were entitled to hold on  
19 to that employer stock absent dire economic circumstances.  
20 And I think that the Supreme Court's commentary was that  
21 that presumption of prudence and that dire economic  
22 circumstances was wholly at odds with what the statute  
23 actually says.

24 The statute actually says that there are  
25 delineated fiduciary duties and that the Supreme Court

1 ultimately came down and said those statutory fiduciary  
2 duties they apply to all investments. So I don't read that  
3 as a license to make an allegation like the ones that we  
4 have here that, yeah, eventually you just had to know that  
5 the stock had reached such a place.

6 THE COURT: So even on the eve of bankruptcy?

7 MR. TETRICK: Even on the eve of bankruptcy, I  
8 don't think that a claim exists under Dudenhoeffer, and I  
9 don't think that the second amended complaint here makes  
10 out a claim under Dudenhoeffer. The special circumstances  
11 test is supposed to be difficult, and I think it is because  
12 the Supreme Court had severe doubts as to whether a claim  
13 like this even exists under ERISA, but it left it to the  
14 very capable members of the ERISA plaintiffs bar to make  
15 out allegations nevertheless that might show the Court that  
16 these types of claims, which are implausible as a general  
17 rule, might nevertheless survive.

18 Our point is, there's just not enough here. We  
19 are different from Kodak. When I say "we" Peabody Energy  
20 Corporation who either employed my clients or still employs  
21 my clients. Kodak was a company that I think the autopsy  
22 result is that it's a company that failed to react to  
23 changes in the marketplace, changes in technology, et  
24 cetera, whereas Peabody Energy Corporation, notwithstanding  
25 its current status as a Chapter 11 debtor, is still in a

1 going business. Coal has taken a beating over the last  
2 several years for sure. Nevertheless, it still accounts  
3 for a significant amount of the energy that is consumed  
4 across the planet. And Peabody is in the course of putting  
5 together a plan of reorganization that will take advantage  
6 of the demand that is still out there. There still is a  
7 demand for coal in a way that there is very little demand  
8 for the Polaroid pictures that I loved so much when I was a  
9 kid.

10 THE COURT: So talk to me about the New York  
11 Attorney General's report.

12 MR. TETRICK: So, on November 9, 2015, the New  
13 York Attorney General issued a press release. Peabody  
14 issued a press release on the same day. And in the New  
15 York Attorney General's press release what he said, what  
16 General Schneiderman said was that he had determined based  
17 on an investigation that Peabody Energy Corporation had  
18 violated New York laws prohibiting false and misleading  
19 conduct in the company's statements to the public as  
20 investors. And the plaintiffs begin and end their claims  
21 about this, which begin at paragraph 281 and conclude at  
22 paragraph 307 of the second amended complaint by referring  
23 to this press release on November 9. And they say this is  
24 what makes up the material nonpublic information that  
25 underpins their nonpublic information claim. We then have

1 to take that nonpublic information existence of that  
2 nonpublic information and run it through the separate test  
3 that the Supreme Court set fourth in Dudenhoeffer.

4 And as we said in the briefs, as a fundamental  
5 issue there is an Iqbal and Twombly problem with this  
6 claim; that is, it is plainly contradictory to the other  
7 allegations in the complaint, the majority of the  
8 allegations in the complaint, among them being that during  
9 the entire class period the company's financial condition  
10 when viewed through the lens of objective financial metrics  
11 plainly indicates the company's deterioration over the last  
12 several years. In fact, the complaint is chocked full of  
13 bad news that the company had disclosed in October of 2015.  
14 The complaint even says that on November 9, the same day  
15 the press release came out, that Peabody was rated as one  
16 of the worse dividend stocks; meaning, that it is  
17 implausible and contradictory to the rest of the complaint  
18 that this information when disclosed to the market had any  
19 impact whatsoever. In fact, as we pointed out, the company  
20 stock actually rose on the day of the press release. The  
21 press release went out in the morning, the company stock  
22 closed higher than it had the previous Friday's closing  
23 price. As we also conceded, the price did go down slightly  
24 over the coming weeks.

25 THE COURT: But let's assume for a moment that



1 we've got what would be a line like this of declining price  
2 (demonstrating). Is it implausible that when we get to  
3 this day and some nonpublic information is disclosed that  
4 the stock changes and maybe it would have been, you know,  
5 maybe it would have gone a little bit like this, or maybe  
6 then the angle turns slightly steeper (demonstrating). How  
7 can I assess that on a motion to dismiss? It seems as  
8 though you are asserting to me that I can determine just on  
9 the face of the pleadings and the public information that's  
10 available about the stock price, that that disclosure had  
11 no material impact on the price of the stock. How can I  
12 decide that on a motion to dismiss?

13 MR. TETRICK: Your Honor, I think it's  
14 theoretically possible that the facts as you just described  
15 them might result in a different outcome; that is, a 45  
16 degree downward slope, a disclosure of negative previously  
17 nonpublic information that then results in the 45 degree  
18 slope turning into --

19 THE COURT: Forty-six or a forty-eight.

20 MR. TETRICK: Sixty or sixty-five, whatever the  
21 case may be. If that were the case here, we would not have  
22 even suggested to the Court that it could take up this  
23 issue under Rule 12. Here however, the plaintiffs' own  
24 second amended complaint provides the very chart that  
25 you're speaking about, and it shows that there is almost no

1 difference within the price of the stock period after this  
2 disclosure. And the Eighth Circuit does not prohibit the  
3 Court from taking up materiality on a motion to dismiss.  
4 It allowed it in Braden v. Wal-Mart case so long as no  
5 reasonable jury could disagree about the materiality. And  
6 we think that by making such a forceful case within the  
7 second amended complaint, including the charts and graphs  
8 that plaintiffs have so helpfully provided, that they have  
9 pled themselves out of that issue.

10 We would, however, nevertheless like the Court to  
11 go on to the Dudenhoeffer analysis with regard to the  
12 nonpublic information even if it were to agree with us that  
13 it could find these claims implausible simply based on the  
14 face of the complaint. We would still prefer that Court  
15 turn to the Dudenhoeffer analysis because we think that's  
16 where the weakness in these New York Attorney General  
17 claims are unquestionably brought to fore. When you take  
18 the Dudenhoeffer analysis and you apply it, the two pieces;  
19 that is, if you assume that these fiduciaries were in  
20 possession of the same negative material information that  
21 the complaint alleges was revealed on November 9, 2015, if  
22 you assume that they're in position of that, the question  
23 under Dudenhoeffer is what should they have done. And  
24 Dudenhoeffer is clear that there's a two-part test for  
25 them. When I say "them" I mean the plaintiffs. They have

1 to make allegations that there is something that the  
2 fiduciaries could have done that, first, wouldn't have  
3 violated the securities laws; and second, is something that  
4 a prudent fiduciary would not have concluded was more  
5 likely to do more harm than good. In this case, the  
6 Plaintiffs simply have not made out those allegations.  
7 They have attempted to make out those allegations but have  
8 simply failed.

9 THE COURT: Well, but haven't they alleged that  
10 those actions would have been something like was done  
11 later, the appointment of an independent fiduciary who  
12 might then make the decision to hold off on further  
13 purchases of the company stock until such time as the  
14 market would digest and take into account that information?

15 MR. TETRICK: They have alleged that an  
16 independent fiduciary was hired in -- well, an independent  
17 fiduciary in February of 2016 decided to divest the plan of  
18 company stock. That doesn't address, however, what these  
19 fiduciaries should have done in December of 2012, or the  
20 period thereafter. And it certainly cannot be the case  
21 that any allegation that, well, you could have hired an  
22 independent fiduciary is enough to get over Rule 12 under  
23 Dudenhofer, because afterall, any fiduciary of any  
24 retirement plan can always choose to hire an independent  
25 fiduciary, but that's not required. ERISA has this tension

1 within it where it allows employees of the employer who  
2 sponsors the plan to act as a fiduciary in house. And so  
3 Dudenhoeffer cannot be read to require that an independent  
4 fiduciary be hired each time things get rocky, otherwise  
5 there'd be no point in having these fiduciaries to begin  
6 with. They are there for some of the more beneficial  
7 reasons, that is the in-house fiduciaries.

8 THE COURT: So if you had to fix the time period  
9 when this material nonpublic information with respect to  
10 the New York Attorney General was possessed by the  
11 fiduciaries, when would that be?

12 MR. TETRICK: I think the Court has to assume  
13 from the very beginning of the class period because that's  
14 what the complaint says, which is why I fix on 2012 and  
15 forward when the stock was at a much higher place than it  
16 was even when the independent fiduciary was hired.

17 Your Honor, I think it's worth pointing out that  
18 the plaintiffs' articulation of Dudenhoeffer is quite  
19 different than one that I have just told you the Court  
20 should apply. And they set forth in their opposition brief  
21 that Dudenhoeffer means that another fiduciary could  
22 conclude that their alternative actions would have -- would  
23 not have done more harm than good. I think that that's  
24 lowering the bar here and the Fifth Circuit happens to  
25 agree with me in Whitley versus BP. And I would ask the

1 Court to take a look at the Fifth Circuit's articulation of  
2 what Dudenhoeffer meant with the benefit of another case  
3 that the Supreme Court decided after Dudenhoeffer, the  
4 Amgen case. And the Fifth Circuit does a very nice job of  
5 pulling those things together. And it wrote that under the  
6 Supreme Court's formulation the plaintiff bears the  
7 significant burden of proposing alternative course of  
8 action so clearly beneficial that a prudent fiduciary could  
9 not conclude that it would be more likely to harm the fund  
10 than help it.

11 Here are two things that plaintiff say meet that  
12 standard. One is that our fiduciaries should have begun  
13 directing all of the contributions both from employer and  
14 the employee that were designated to go to the employer  
15 stock fund, the fiduciary should have changed that and  
16 started sending them to cash instead, presumably without  
17 telling anybody notwithstanding what the direction of these  
18 participants was with regard to how they wanted their money  
19 invested. Presumably these fiduciaries should have instead  
20 diverted the money to a cash fund.

21 And the second is freezing the fund altogether.  
22 The problem with the first is that it is a -- it creates a  
23 problem with regard to the relationship between the  
24 fiduciaries and the participants if that is not disclosed;  
25 that is, we are not following your directions, we are going

1 to move things that you want to go into employer stock into  
2 cash. You have to disclose that. The securities law say  
3 you can't just disclose it to the participants because it's  
4 a publicly traded stock, so you'd have to disclose this to  
5 the market. Of course, ERISA fiduciaries do not have the  
6 type of access to disclosures to the markets. ERISA  
7 fiduciaries are not in business of filing 8(k)s on behalf  
8 of their employer sponsor for example. There are 80 plus  
9 years worth of regulations and case law built up around  
10 when and how you disclose things like that.

11 So that would have required going through the  
12 securities function. It would have required a disclosure  
13 to the market. And before the participants could have  
14 caught up as the Fifth Circuit pointed out in Whitley, it's  
15 more likely than not -- a reasonable fiduciary could  
16 conclude that it's more likely than not that the  
17 fiduciaries would have looked at that and said that's going  
18 to hurt our people more than it's going to help them if the  
19 market reacts poorly before they can move. And it would be  
20 before they could move, because as the SEC has pointed out  
21 in the briefs that the plaintiffs attached to their  
22 opposition brief, it is not lawful to simply freeze  
23 contributions. You can't just stop buying stock that a  
24 participant wants you to buy, you also have to stop selling  
25 stock as well until such point as you disclose that to the

1 market. And the SEC confirmed in that brief what we said  
2 in our brief which is once you get into that regime of  
3 freezing a employer stock fund, you have to go through the  
4 disclosure requirements, you have to go through the black  
5 out requirements, and you'd put your participants in a  
6 situation where everybody else in the market knew that a  
7 group of employees had decided that the employer stock fund  
8 was no longer prudent because the SEC regime requires that  
9 you explain why you've taken this conduct at a time when  
10 the participants couldn't do anything about it. The Fifth  
11 Circuit says that that is simply not enough to overcome  
12 Dudenhoeffer.

13 So, looking at our second amended complaint there  
14 is just not enough here to reach that high standard that  
15 the plaintiffs are required to clearly articulate in the  
16 words of the Fifth Circuit, and we would ask that the Court  
17 apply that same standard.

18 THE COURT: Thank you.

19 MR. TETRICK: Thank you, Your Honor.

20 THE COURT: Hear from the plaintiffs.

21 MR. CIOLKO: Good morning again, Your Honor, if  
22 it please the Court.

23 THE COURT: Good morning.

24 MR. CIOLKO: My friend, Mr. Tetrick, is in  
25 excellent order. I also have a cold, so I'm going to ask

1 for the benevolence of the courtroom court reporter. I  
2 also tend to speak quickly --

3 THE COURT: Well, we'll stop you if you start  
4 doing that.

5 MR. CIOLKO: Thank you. So if I'm speaking  
6 deliberately it's not because I'm confused, it's because  
7 I'm trying to learn lessons my wife is teaching me.

8 First thing I'll say is, Your Honor, your  
9 analysis of Dudenhoeffer and the point that you made is  
10 spot on and are ones that we made in not just the Kodak  
11 case, but in other cases such as LandAmerica, in a couple  
12 of cases that we haven't done ourselves, the Braden case in  
13 front of your court. But the essential point was, Your  
14 Honor said, okay, Dudenhoeffer's main job was to look at  
15 this presumption of prudence that had become stricter and  
16 stricter and stricter. And as your court noted, how could  
17 it be that only the worse possible situation, the most dire  
18 financial implosion could cause a fiduciary to have  
19 responsibility to act. We need something better to  
20 separate the wheat from the chaff. And the Court uses a  
21 much better analogy. But essentially how do we do that;  
22 meritorious claims versus nonmeritorious claims.

23 And it's true that merely -- I don't disagree  
24 with what the Court -- I might not have used the same  
25 words, but surely there does need to have special



1 circumstances for a fiduciary of a publicly traded company  
2 to remove company stock as a 401(k) plan option. If I may  
3 just read quickly from Dudenhoeffer in the section where  
4 they start to discuss the nonpublic information claim which  
5 is the larger part of the claim in this case.

6 THE COURT: You're saying the nonpublic  
7 information is the larger part of the claim in your case?

8 MR. CIOLKO: I'm sorry, the public information.

9 THE COURT: Okay, because I didn't read your  
10 complaint that way.

11 MR. CIOLKO: I was still getting my notes out of  
12 my head from Mr. Tetrick, sorry. Justice Breyer who  
13 started off -- just for full disclosure, Fifth Third  
14 Dudenhoeffer case was our firm's case, and I did a fair  
15 amount of the briefing all the way up when I second chaired  
16 the argument. So you could feel the tension back and forth  
17 on certain issues. Justice Breyer was quite clear that in  
18 one of our special circumstances where fiduciaries are  
19 being presented with public material again and again and  
20 again that would show the almost inevitable decline of  
21 value in the stock but just ignore it and take no action,  
22 you have a claim in and of itself.

23 In the decision itself, the Court does say: In  
24 our view where a stock is publicly traded allegations that  
25 a fiduciary should have recognized from publicly available

1 information alone that the market was over or undervaluing  
2 the stock are implausible as a general rule at least in the  
3 absence of special circumstances.

4 And it goes on, In other words, a fiduciary  
5 usually is not imprudent to assume that a major stock  
6 market provides the best estimate of the value of the  
7 stocks traded on it that is available to him. Which is  
8 essentially the primary argument defendants make if there  
9 is a publicly traded price, there cannot be a claim for  
10 imprudence for holding that investment of company stock.

11 THE COURT: Well, I think what the defendants say  
12 is if there is a publicly available price there cannot be  
13 such a claim absent special circumstances indicating that  
14 the market is not reflecting that information.

15 MR. CIOLKO: That's true. Your Honor, I would  
16 only disagree as to the fact that there's two different  
17 sections, one is in absence of special circumstances. Then  
18 later in the decision it gives an example of what would be  
19 a special circumstances which is something -- which are  
20 events that would make a particular market inefficient or  
21 in an appropriate measure. That's just one special  
22 circumstance.

23 THE COURT: And what is the example that you  
24 believe the Supreme Court offers?

25 MR. CIOLKO: I believe the Supreme Court does

1 offer one example, not exclusive.

2 THE COURT: And what is that?

3 MR. CIOLKO: That is if a plaintiff were to prove  
4 that a market were insufficiently efficient or did not take  
5 in all relevant information or was not a reliable indicator  
6 of the value of stock of a share of stock of a publicly  
7 traded company, it's possible that a plaintiff would bring  
8 a public information claim, but that's not the exclusive  
9 special circumstance, that's one example. I'll get into  
10 why I think some of the things that we've talked about are  
11 special examples.

12 If I may, the Court in my previous quote that  
13 ended in essentially the best estimate of the value of the  
14 stocks traded on it is that a fiduciary is not imprudent to  
15 rely on a price of stock -- on a stock's price, I  
16 apologize. And it cites to a very famous ERISA case  
17 written by Judge Posner in the Seventh Circuit, Summers  
18 versus State Street. If you go to the very point, the very  
19 citation at Summers, if you bear with me for a second.  
20 This is another ERISA company stock case. The Court  
21 states, Thus at every point in the long slide of United  
22 stock price, that price was the best estimate available, it  
23 is to State Street or the UAL committee of a company's  
24 value. So neither fiduciary was required to act on the  
25 assumption that the market was overvaluing United. So

1 Justice Breyer is taking directly Judge Posner's statement  
2 to support beginning of the special circumstances  
3 discussion. Then Justice Posner goes on, What is true  
4 however is that the fall in the market price of United  
5 Airlines there was increasing the risk borne by the owners  
6 of the stock, the participants in ESOP. There's always  
7 risk in the sense of variance of returns to owning common  
8 stock because the fortunes of a company are uncertain and  
9 stock holders, unlike bond holders and other owners of the  
10 companies debt, do not have fixed entitlement. Some  
11 companies however are riskier than others. Of particular  
12 relevance to this case, the higher the ratio of fixed  
13 interest debt to equity is the riskier the position of the  
14 equity holders common holders are.

15           Essentially, Judge Posner is saying there are  
16 circumstances where there's a publicly traded company and  
17 it trades at a certain price, but it has been falling  
18 precipitously, and for irreversible reasons having to do  
19 with the economy, the particular industry that the company  
20 is involved in. If there's a high enough debt equity ratio  
21 in other words, this investment is no long an appropriate  
22 investment for this vehicle. And I think what's not  
23 discussed because it wasn't really a point of discussion  
24 except for one line in the Dudenhoeffer cases, all of these  
25 cases, ERISA is based in trust law and what dictates the

1 administrators of a plan is the purpose of the plan. The  
2 purpose of this plan, if you'll read the investment policy  
3 statement, is to aid in the long term retirement savings of  
4 its participants.

5           So I think I would just like to speak more  
6 plainly than I have. In some ways Polaroid was a sadder  
7 story than Peabody. And in some ways Peabody is a much  
8 worse case. In Polaroid, which I was also involved in that  
9 case, there was a chance along the way for the company to  
10 divest and diversify into different technologies; it  
11 decided not to, and it paid the price for hanging on to a  
12 technology that was beloved but out of date. When you are  
13 a mining company, a coal mining company that's essentially  
14 permanently being overtaken by natural gas in both supply  
15 and price, when coal companies are being divested by  
16 sovereign wealth funds, the largest in the world, by  
17 CalSTRS and CalPERS in the State of California, when the  
18 press covering it is essentially saying coal as we know it  
19 is dead, along with U.S. Government making regulations  
20 making it more and more expensive to dig up coal which is  
21 deeper and deeper. That is a much -- that is a much harder  
22 case for a company to come back from. There's no --  
23 there's so much invested in this one product -- there's two  
24 types of coal -- but there is no chance like Polaroid had  
25 to diversify its intellectual portfolio into other

1 products. There's holes in the ground, big holes in the  
2 ground where they get coal, and some of the biggest buyers  
3 in China and India are going to Indonesia, or in their own  
4 countries and producing their own coal. What I'm saying  
5 is, when you have a 99 percent drop in the class period,  
6 when you have an Alt-Z score which takes fundamentals in a  
7 unique way but a way that's been blessed by financial and  
8 analytical professionals across the board as well as D.C.  
9 Circuit as an excellent indicator of potential bankruptcy,  
10 when you have a company, Patriot Coal, that you spun off in  
11 2007 twice filed for bankruptcy for the same reasons, you  
12 know, declining sales, increased costs ending of high  
13 priced contracts, natural gas overtaking in volume and in  
14 price the place in the electrical grid and forecast that  
15 that's not going to end in the foreseeable future, and two  
16 other coal companies, Arch Coal and Walter Energy also  
17 filing for bankruptcy, Arch Coal and Patriot Coal also  
18 before they filed for bankruptcy hired an independent  
19 fiduciary, looked at their company stock fund, and sold the  
20 shares. At some point along the line when a company such  
21 as this is falling and there's no end in sight, and it's  
22 sad because the company had lost 31,000 employees since  
23 2009, it lost 20 or 30 billion dollars in market capital,  
24 if this isn't the case where the fiduciaries of a plan  
25 should have taken some action to protect their workers who

1 were losing their jobs by simply removing the company stock  
2 investment, I don't know what is.

3 THE COURT: So -- but your complaint posits that  
4 that action should have been taken in December of 2014,  
5 right?

6 MR. CIOLKO: December of 2012.

7 THE COURT: 2012, excuse me. So what is it about  
8 December of 2012 that makes that the moment when a  
9 fiduciary should know that this is when it's got to happen?

10 MR. CIOLKO: That's a good question, Your Honor,  
11 and if we get a chance to go through discovery the dates  
12 may change because internal documents may show a year here,  
13 six months there, but to us we were conservative. There  
14 were certainly red flags that went back as far as 2009, and  
15 10, and 11, and 12 for the problems that the coal industry  
16 were having. In 2001 when the company went public,  
17 President Bush was pushing coal as the big new -- not new,  
18 the old is new energy source and climate control was not  
19 really at a forefront as it is now.

20 THE COURT: And there is certainly the  
21 possibility that in the United States someone who could be  
22 elected who is not terribly concerned about or believes in  
23 global warming and could create a regulatory environment  
24 that is much more hospitable to coal, correct? Can you  
25 envision such a possibility?

1 MR. CIOLKO: Your Honor, I envisioned this  
2 question and it's a good one. But what the President-elect  
3 cannot do is roll back every regulation. What the  
4 President-elect cannot do is stop the natural gas industry  
5 from continuing to dominate. What the President-elect  
6 can't do is stop China from completing their infrastructure  
7 and using their own mines and cheaper coal from Indonesia.  
8 There's some things they can do, but all this is -- and  
9 this is just -- it's an interesting question, interesting  
10 talk, but it almost doesn't matter because a fiduciary has  
11 to look at the circumstances as they exist at that time.  
12 And you could argue, a fiduciary even as recently as year  
13 ago if they were to prognosticate who would be in the White  
14 House a year from now may not have thought that it was the  
15 most likely to be President-elect, and hopefully he does  
16 very well. But you have to judge the propriety of  
17 investing in company stock during those circumstances.

18 It's interesting the most indepth discussions  
19 that you see in cases before and after Dudenhoeffer with  
20 regards to divestment of company stock, employer stock and  
21 401(k) plans are usually found when a company actually  
22 takes action to divest company stock and then they get sued  
23 by the employees who want to keep it in. In the Tatum case  
24 which has been up and down in the Fourth Circuit has gone  
25 deep into the case towards trial, you'll see that the



1 experts and the courts say you have to look at the totality  
2 of the circumstances including the changing risk to the  
3 company. This is a completely different company now that  
4 has gone bankrupt. It's almost -- what troubles me the  
5 most -- and my colleagues are going to say you forget to  
6 hit the three biggest things -- but what troubles me the  
7 most is what I truly believe is that we filed this suit  
8 belatedly after all of its major competitors either filed  
9 for bankruptcy and/or got their own independent fiduciary  
10 and got rid of imprudent stock; they did it here. It's  
11 very clear from February 26, 2016, Gallagher informed  
12 participants by letter that it had decided to freeze and  
13 subsequently eliminate the Peabody stock fund as an  
14 investment option in its plan. Gallagher concluded that  
15 maintaining the stock fund as an investment option is no  
16 longer consistent with the fiduciary responsibility  
17 provisions of ERISA. Gallagher further stated that its  
18 decision simply reflects its judgment as a fiduciary, that  
19 it is in the interest of the plan's participants to  
20 eliminate their exposure within the plans through the stock  
21 fund to the risks facing the company in Peabody stock. Do  
22 my colleagues and their company disagree with that? How is  
23 it possible for an IF to come to that conclusion? It's not  
24 challenged by anyone, and it's used more and more because a  
25 lot of the fiduciaries in this plan, or CEOs, CFOs, CIOs --

1 and not to cast any aspersions, you are inherently  
2 conflicted. There was a lot of arguments made at the  
3 Supreme Court, you know, you don't want to send any bad  
4 signals by selling the stock, it will get even worse. And  
5 we can put that aside. For a company like this, you could  
6 have stock price of one day and you know the stock price is  
7 going to be lower the next day and the next day because you  
8 know what the financials look like and what the news is  
9 going to look like.

10 When they finally divested the stock here, there  
11 was no reaction, no appreciable reaction by the stock  
12 market. And these other companies, Patriot Coal and Arch  
13 Coal when they divested, they divested for all the same  
14 reasons over all the same years, over industry collapse and  
15 the rise of natural gas and supply of natural gas, and the  
16 climate control worries around the world that were limiting  
17 significant huge institutional holders of coal stock,  
18 therefore limiting the ability for the company to raise  
19 money, so they had to do it through debt. And we do have  
20 lovely charts. If you see the chart, besides the Z-Altman  
21 chart, on the flip side you see the debt equity ratio.

22 THE COURT: But isn't the Alt-Z score and the  
23 debt equity ratio, aren't those public pieces of  
24 information that the market is digesting?

25 MR. CIOLKO: Yes, it is, Your Honor. It's

1 digesting, but for this plan, the fiduciaries -- this isn't  
2 like a Schwab account. These fiduciaries have a  
3 responsibility, have a responsibility to put the people in  
4 the best position to save for retirement over time. While  
5 this stock is at five year, as Judge Posner said if it  
6 continues to decrease and the debt continues to increase  
7 you are at a higher risk of bankruptcy, of your stock being  
8 worth nothing. It simply can't be that any publicly traded  
9 investment vehicle, any one, pick one, in any plan can  
10 never be found an imprudent investment because it's  
11 publicly traded. That goes against cases that we cite, it  
12 goes against common sense, that cannot be what the Supreme  
13 Court wanted. I mean think about that. If you have a poor  
14 performing mutual fund, but it's publicly traded and you  
15 know what the price is and you have an investment policy  
16 statement which every company has to have, every publicly  
17 traded company that has a 401(k) plan, and it says we'll  
18 monitor the investments for imprudence. Well, what does  
19 that mean? If something has a publicly traded price then  
20 can it be a sale? Supreme Court in Tibble made it pretty  
21 clear that plan fiduciaries have a constant duty to monitor  
22 investments and change them if something were cheaper or  
23 became a better alternative. There's cases in defined  
24 benefit pension cases or if the portfolio of investments  
25 aren't diversified enough, that's a violation of the

1     fiduciary duty.

2                 THE COURT: But that is not a requirement within  
3     ESOP, and indeed the statutory framework specifically  
4     recognizes that there is no obligation --

5                 MR. CIOLKO: I'm sorry, I was just giving an  
6     example of -- an extreme example of it can't be that price  
7     alone eliminates fiduciary responsibility.

8                 THE COURT: I understand, but we are dealing with  
9     a more unique environment when we are dealing with an  
10    ESOP.

11                MR. CIOLKO: Here is one other thing that I think  
12    some courts confuse about ESOPS. This isn't a pure ESOP.  
13    There's other investment alternatives in the plan. Some  
14    companies choose to call the stock fund, which is one of a  
15    number of investments, an ESOP. What that means is  
16    probably there's some tax advantages to calling it that for  
17    the provider, but what it really is is an investment, one  
18    investment of many in a menu chosen, selected, and  
19    monitored by the defendant's fiduciaries. It's hard for me  
20    to get past that other coal companies while maybe not as  
21    quick as they should, realized that there was an issue  
22    here, realized that the patient was dying in the words of  
23    Judge Posner, and did at least something. And of course  
24    you can freeze a stock, freeze further purchase of a stock,  
25    that's completely within the fiduciary's discretion, and

1 even if individuals might not want that, they're  
2 fiduciaries, they have responsibility to the entire plan.  
3 The Honeywell judge in one of the seminal ERISA company  
4 stock decisions say why would you throw good money after  
5 bad. And this disclosure, talking about the nonpublic part  
6 of our case, this was discussed at the Supreme Court as  
7 well, and it made very clear that an 8(k) disclosure of  
8 material information can be done within weeks, if not  
9 sooner. This isn't some huge undertaking. Everything is  
10 electronic now, everything is filed, and people will see  
11 it. And we did prove that if we -- and I'm skipping to the  
12 nonpublic because I'm not sure how much time I have.

13 THE COURT: And a fiduciary would have to try and  
14 assess whether freezing further purchases of that stock and  
15 making that public disclosure would do more harm to the  
16 stockholdings in the plan already than good, right?

17 MR. CIOLKO: That's exactly right, Your Honor,  
18 and that's exactly what the independent fiduciary did in  
19 this case. The fiduciaries could have done it themselves.  
20 Now, they hired independent fiduciary to have a fresh set  
21 of eyes. I think one of the most interesting avenues of  
22 discovery here will be the process by which the third party  
23 administrator was hired and their process analyzing of why  
24 this is no longer a prudent stock. Yes, and I think we've  
25 alleged that when this stock was sold it had no bad effects

1 on the stock price as a whole, there was no real effect.  
2 And that's the real concern. Amgen at the Supreme Court in  
3 the Ninth Circuit, is a disclosure of material fact would  
4 cause more harm than good is divestment of a large piece of  
5 company stock from the company's own plan going to send a  
6 message to the country that, well, if they're divesting it  
7 we should all divest. But that's all based on public and  
8 nonpublic information that becomes public. To me, and I  
9 have an MBA, one of things that we were taught is you get  
10 out of a bad investment as quickly as you can. And if a  
11 stock is artificially inflated over a period of time, the  
12 longer that's inflated the harder that fall is going to  
13 be.

14 THE COURT: And what do you allege in this  
15 complaint suggests that the stock price here was  
16 artificially inflated?

17 MR. CIOLKO: We suggest that for four years in  
18 their 11(k) Peabody specifically said that they are unable  
19 to prognosticate what effects ill or not of regulatory  
20 changes having to do with climate change or regulatory  
21 modifications that the United States Government might do.  
22 They set it for four years and then it turns out that they  
23 indeed modeled a number of different scenarios internally  
24 what would happen if they put a coal tax on for 40 dollars  
25 a ton, what would happen if there was a restriction on the

1 type of coal emitting clean -- how much would it cost to  
2 refit certain number of refineries. They did it, and they  
3 violated the Martin Act in the New York AG's mind. And why  
4 there wasn't a 10(b) securities case not filed, I'm not  
5 sure. The other side of my partners and the Plaintiff's  
6 bar is pretty good about that, and it could be that this  
7 stock was continually going down.

8 THE COURT: Clearly you're not suggesting that  
9 the public wasn't generally aware of the change in the  
10 regulatory environment with respect to climate change and  
11 clean coal, and, I mean, there was -- even I knew about  
12 that during the time period.

13 MR. CIOLKO: It's the timing of it, Your Honor.  
14 A lot of those regulations came into effect in 13, 14, 15,  
15 and they were being discussed in 2010 and 2011 at the UN.  
16 But they've been trying to have -- it took 15 years to  
17 get --

18 THE COURT: And how can they know, given that  
19 it's taken 15 years for it to happen, how can they know  
20 that it's going to happen at all?

21 MR. CIOLKO: I think by the point in -- I think  
22 the point was that they are saying that we cannot -- that  
23 we are unable to figure out under different scenarios what  
24 would happen if this regulation were taking place or what  
25 have you. And there was regulations out there, and the

1 truth was that they were able and in fact did run different  
2 tests and scenarios to see what the effect on operations  
3 and the profits of the company.

4 THE COURT: When is it that those scenarios were  
5 run that should have given them -- I mean, I assume that  
6 your claim is that once they ran those scenarios that they  
7 should have disclosed the possible risk of those scenarios  
8 in their next public filings?

9 THE DEFENDANT: Yes, Your Honor, and the results  
10 of those.

11 THE COURT: When was that?

12 MR. CIOLKO: I don't have that in front of me.  
13 We don't know the full number of tests, but I believe it  
14 was 2013 and 2011, throughout the class periods. I mean, I  
15 think why the New York's AG went after the company is  
16 because, you know, high level executives of the company  
17 even as late as 2013 or 14 are telling people that climate  
18 change is this modeled, you know, hysteria; in other words  
19 trying to tell their investors that you shouldn't worry so  
20 much about how it's going to affect us. And the fact that  
21 he's saying this in the face of some very public things I  
22 think really just makes the admission of the fact that we  
23 have run a number of tests and a number of them came out  
24 with negative consequences, we will continue to do so and  
25 update, I would think that would be immaterial to



1 investors.

2 THE COURT: And what is your response to the  
3 defendants' arguments that you can't demonstrate that it  
4 had any impact on the price?

5 MR. CIOLKO: Well, I think my colleague did admit  
6 that after an initial blip, and I think this is the  
7 question Your Honor was asking Mr. Tetrick, well, this  
8 comes out and they figure maybe the first reaction is okay  
9 they didn't pay a fine so it's not going to immediately  
10 affect the company. Or just sometimes when an  
11 investigation is over there is an uptick and announced that  
12 there's an agreement that we will not make these statements  
13 in the future and then the investigation's over. So you'll  
14 get a slight uptick of maybe automatic buyers,  
15 institutional buyers. But then over the next week there  
16 was a decrease, I believe between four and eight percent of  
17 the stock price. What you have to remember, Your Honor,  
18 and I think Mr. Tetrick did a very good job of saying,  
19 look, this stock was slowly and steadily moving. Well,  
20 maybe it would have been a little bit steeper and stronger.

21 THE COURT: Well, does your evidence suggest that  
22 after that disclosure the trend was indeed steeper?

23 MR. CIOLKO: I believe our allegations were in  
24 the immediate week or two afterwards, there was a material  
25 decrease in the price of the stock.

1           THE COURT: And do you believe that that  
2     materiality is something that I can assess at this stage of  
3     the case?

4           MR. CIOLKO: I think to be perfectly honest, I  
5     think there are cases where you could be able to. I think  
6     what we would need is a bit more discovery. This isn't a  
7     securities case so a bit more discovery about what was  
8     going on in that investigation, what else was put out, what  
9     other news or nonnews were put out during that time period.  
10    We believe eight percent in and of itself without a  
11    counterexplanation, I think the defendants said there was  
12    other news or other things that could have affected it. I  
13    think both sides would benefit from looking at that more  
14    closely.

15           I think Your Honor's -- our firm has done these  
16    cases for 15 years. And this particular question, I'm  
17    going back to the public information question, is a very  
18    important one for a very small subset of cases for  
19    companies that are in dire straights, that are careening  
20    into bankruptcy whether because of fraud or because the  
21    industry has just passed them by.

22           THE COURT: Now, I gather from your brief and  
23    correct me if I'm misunderstanding it, that you believe  
24    that there can be a public information claim separate and  
25    apart from any special circumstances, public information

1 with special circumstances claim.

2 MR. CIOLKO: Your Honor --

3 THE COURT: I mean, I got the sense that you were  
4 arguing that those two were divorced, that there's just  
5 this public information claim and then we've got our public  
6 information with special circumstances.

7 MR. CIOLKO: What I was really trying to do, we  
8 were trying to do, is weave in the good decisions that  
9 we've gotten in these very specific cases that are much  
10 like this case here, not like BP where the company went on  
11 and in 10 years they'll be in the huge black again, or even  
12 Fifth Third, which was the Dudenhoeffer case, was not a  
13 company that was facing a dire bankruptcy like cases.  
14 Because this question is so new, and I apologize to the  
15 Court because this is my own personal doing, whether like  
16 we're saying like the Altman-Z score, which not everybody  
17 understands, which might not be completely public, the high  
18 debt to equity ratio, the combination of things, whether  
19 they all come together as a special circumstance or you  
20 read them as a public information claim of its own, Kodak's  
21 laid out, I believe, and I think I believe in a very short  
22 opinion the LandAmerica case thought of itself not as  
23 exactly a special situation, but it really was. I would  
24 like the Court to think of this as our allegations with  
25 regard to the plain public information case is a special

1 circumstance in and of itself, everything that's made up  
2 within that is a special circumstance.

3 THE COURT: I'm sorry, I lost you there.

4 MR. CIOLKO: All the allegations we made, I  
5 think, with regards to whether the public information case  
6 is a viable one, whether you call it a separate public  
7 information case, which is viable for X, Y and Z reasons,  
8 or it's a public information case that is supported by  
9 those things in other special circumstances we listed in  
10 the Court. I think the combination of those factors  
11 creates a special circumstance singular for the Court where  
12 in this case a fiduciary should have acted. And to us, we  
13 look at this and say the company you just spin off went  
14 bankrupt twice and sold their company stock, one of your  
15 prime competitors did the same thing, yet you waited until  
16 we sued you, we believe, to go out and hire independent  
17 fiduciary. How is it okay for an independent fiduciary to  
18 look at public information and say this is just not prudent  
19 given these totality of circumstances? The same test that  
20 the Tatum court for divestment of employer securities.

21 So how can you read Dudenhoeffer as saying that  
22 that's appropriate and it would be imprudent according to  
23 this independent fiduciary to continue to invest the  
24 company stock, but members of this same class are hurt  
25 can't bring their claim? That would seem to be an

1 impossible reading application of Dudenhoeffer. And I  
2 think the Dudenhoeffer Court, which was focused mainly on  
3 getting rid of the presumption of prudence, and also having  
4 to deal with -- there's two types of ERISA cases, and there  
5 really hadn't been an ERISA case of this type in four or  
6 five years and that wasn't even directly on point.

7 THE COURT: Well, the defendants identified what  
8 they characterized as the four main special circumstances  
9 that the plaintiffs have identified in their complaint; do  
10 you agree with that characterization?

11 MR. CIOLKO: I'd have to have them read back to  
12 me. I imagine one was the Alt-Z score.

13 THE COURT: One was the Alt-Z score and the debt  
14 level, the failure to investigate.

15 MR. CIOLKO: Correct.

16 THE COURT: And then the nonpublic information.  
17 Are those -- I mean, tell me what you believe the special  
18 circumstances are that I should be evaluating.

19 MR. CIOLKO: Those, especially the first three,  
20 and the special circumstances aren't just those three  
21 indicators. The special circumstances are those indicators  
22 within what's happening to the company and the broader  
23 industry. In other words, a special circumstance could be  
24 what Justice Breyer said, which is one of our special  
25 circumstances, which is the fiduciaries of a company who

1 also happen to be executives as here, just ignored tons and  
2 tons of negative information from every analyst that  
3 covered their company and the industry, they just ignored  
4 them and took no action. That in and of itself, as Justice  
5 Breyer said, I would think that's easily a claim. That's  
6 one of our special circumstances, our claim is. And again,  
7 we don't have access to all the documents that the  
8 defendants do with regards to the fiduciary process. What  
9 we can glean from their SEC filings and other documents  
10 there was nothing done to evaluate this claim until after  
11 they received the lawsuit.

12 THE COURT: So you don't think that that claim is  
13 derivative of your public/nonpublic information claims?  
14 That's one of the arguments that the defendants make. That  
15 you're going to have to make out your claim under your  
16 public or nonpublic information claim, and that any failure  
17 to monitor is derivative of that.

18 MR. CIOLKO: Failure to monitor other fiduciaries  
19 is its own claim and may be derivative of the actions from  
20 other claims, which is a separate claim in our case. But,  
21 no, I think the failure to take any action, the failure to  
22 investigate regularly is in and of itself a breach of  
23 procedural prudence. And a breach of procedural prudence  
24 can in and of itself lead to a finding of fiduciary  
25 liability if there is causation and harm from the lack of

1 attention. Now, there's procedural imprudence, if this  
2 were a company that dropped ten dollars and then came up  
3 five dollars and we made the same claim that you didn't  
4 look at the company's stock, that may be true, but there  
5 would be no harm and no liability. Here we think that  
6 there was complete, that there was complete inaction so the  
7 procedures that are outlined by DOL regulations and are  
8 enshrined in the statute weren't followed until they got  
9 sued, so the procedural violation which is a separate claim  
10 of procedural imprudence, you didn't do your job, you  
11 didn't look at these investments in regular meetings.

12 THE COURT: All right. I'm going to ask you to  
13 wrap it up in the next two or three minutes and then I  
14 still have a few questions for you because we're about out  
15 of time.

16 MR. CIOLKO: Sure. Bear with me for one  
17 second.

18 THE COURT: All right.

19 MR. CIOLKO: I'm sure I left out a fair amount,  
20 Your Honor, but the briefs from both sides I think are well  
21 done and lay out the arguments, so I'd be happy to answer  
22 any more questions the Court has.

23 THE COURT: Talk to me about the basis for these  
24 plaintiffs to assert claims under the Big Ridge and the  
25 Peabody Western plans.

1 MR. CIOLKO: Sure, Your Honor. There's a line of  
2 case law starting with the Four Bush case in the Fifth  
3 Circuit that make it clear that a plaintiff who is in one  
4 plan can bring a claim for investment imprudence for  
5 particular investment in that plan that's also in other  
6 plans sponsored by that same employer; in other words, in  
7 our Marc case, Judge Chesler found that we had participated  
8 in one of three Marc-Plans, but because the same  
9 investment, the company stock plan, and the same rules  
10 applied with regards to investments across the board, our  
11 plaintiff not just still had standing as a class  
12 representative but also had standing to sue the company on  
13 their behalf because they were all clients in the same  
14 place that were hurt by the same conduct by the same  
15 people. Here, not just do you have -- you have the three  
16 main plans, and I'll note that the Big Ridge Plan was  
17 merged into the larger PIC Plan during the class period, so  
18 I would think that solves some of Mr. Tetrick's questions.

19 You have the same issue here is the provision of  
20 company stock as an investment, the claims are the same,  
21 the ultimate defendants are the same or largely  
22 overlapping, and more telling is the company itself merged  
23 all the company stock fund investments from the three plans  
24 into one trust. This is a master trust for all three plans  
25 for company stocks holdings. So it doesn't matter if a



1 participant from any of these plans invested in Peabody  
2 stock, it all wound up in the same trust run by the same  
3 trustee. So they were intermingled and whatever harms were  
4 caused to the value of those shares -- and that was the  
5 decision made by the fiduciaries of the plans, so I don't  
6 really see practically speaking how out clients wouldn't  
7 have standing for the two smaller plans. They were  
8 essentially all mixed together by the defendants and  
9 defendants' plans by their own actions.

10 THE COURT: So let me make sure I am  
11 understanding what you are saying. Let's look at December  
12 of 2012. Are you asserting that the price of the company  
13 stock at that point in time was inflated?

14 MR. CIOLKO: It was inflated or artificially  
15 maintained by information not provided to the plan  
16 participants.

17 THE COURT: What?

18 MR. CIOLKO: The information in the 10(k) the  
19 misinformation in the 10(k) that the company was not able  
20 to prognosticate the effects of any regulatory changes.

21 THE COURT: What else?

22 MR. CIOLKO: That's it, Your Honor.

23 THE COURT: So that is the only factor that the  
24 Plaintiffs are pointing to that alleges an artificial  
25 inflation of the stock?

1 MR. CIOLKO: Yes, Your Honor. I'm not saying  
2 that discovery won't broaden that, but that's to me a  
3 pretty big material fact.

4 THE COURT: I understand. I just want to  
5 understand what the argument is because the sense I get  
6 when I read the complaint is that based upon all of the  
7 public information any prudent fiduciary should have known  
8 based on the public information in December of 2012, that  
9 that was an unreasonably risky investment for a prudent  
10 fiduciary to continue to maintain in the plan.

11 MR. CIOLKO: Yes, Your Honor.

12 THE COURT: And that that continued in January of  
13 2013, and June of 2013, and as the stock continued to go  
14 down that based on the public information and the changing  
15 economic environment in which Peabody and other coal  
16 companies were functioning, that it simply became an  
17 imprudent investment.

18 MR. CIOLKO: That's true, Your Honor, as well as  
19 their other -- the other major coal companies in the  
20 country experiencing the same thing and doing what --

21 THE COURT: But that just provides evidence of  
22 that position, right? Other coal companies are  
23 experiencing the same thing.

24 MR. CIOLKO: Well, that's right. And then  
25 Peabody had a few extra things. They had made a huge

1 purchase in an Australia mining company that turned out to  
2 be a huge debt burden on their shoulders. I think that  
3 even compared to the coal index, the Peabody stock  
4 underperformed the coal index which obviously did not  
5 perform well during this time and S&P 500 had steadily  
6 improving. And the way you measure damages you take the  
7 money invested investment alternative and how much that  
8 would have made in an alternative investment and that's how  
9 you figure out ERISA damages.

10 And I would say the Alt-Z score which is not  
11 something that your everyday person would know about, it  
12 wasn't just under -- and they use a lot of different  
13 metrics combining numerical ratios taken from financials --  
14 it wasn't just right below the part where there's a scare  
15 that the company will go bankrupt. By the middle of the  
16 class period it's essentially like Def-Con 4 warning, like  
17 this company is in dire danger. This is basically a call  
18 to institutional investors to get rid of the stock.

19 THE COURT: But that's public information, right?

20 MR. CIOLKO: Correct.

21 THE COURT: And any institutional investor  
22 especially looking at a company in this industry would be  
23 aware of that.

24 MR. CIOLKO: Right, and take action and divest.

25 THE COURT: And one assumes that with that being

1 public information that the market has also taken that into  
2 account?

3 MR. CIOLKO: It has, Your Honor, but a market  
4 price on one day reflects one day. What you need to do, I  
5 think, look at a market price over time and the totality of  
6 circumstances over time, which is what the Tatum Court did,  
7 and say at some point there reaches, okay, this is worth  
8 two dollars but in two weeks you're going to have a stock  
9 that's worth five dollars, and given whether its Altman-Z  
10 score or projected earnings, it could be either -- in five  
11 years it could be either six dollars or four dollars just  
12 generally moving around. Here you have stock that maybe  
13 it's worth five dollars today. There's a five percent  
14 chance that maybe in four or five years it gets back up to  
15 10 or 15, but there's a 90 percent chance it goes to zero.  
16 That is a different situation. That's what I think what  
17 Judge Posner -- I think Judge Breyer purposely cited to  
18 that portion of Judge Posner's decision in Summers to give  
19 folks at least an idea of where to go to look for special  
20 circumstances.

21 So to me it's when you're citing that case for  
22 the proposition that the price is the price, and the next  
23 three paragraphs go on to say, well, the price is the price  
24 but you have to look at what's going into the price and  
25 what's going into the risk, like, not every five dollar

1 stocks are made the same. And I want to reiterate, taken  
2 to its greatest extent, if the Court were to take in  
3 Mr. Tetrick's view, admitted view I think, any publicly  
4 traded vehicle, if it's publicly traded, cannot be found to  
5 be an imprudent investment for a 401(k) plan.

6 THE COURT: Okay. I'm out of time for you.

7 MR. CIOLKO: Especially remember the purpose of  
8 the plan.

9 THE COURT: All right. Give you five minutes to  
10 respond.

11 MR. TETRICK: Thank you, Your Honor, and I don't  
12 think I'll need the entire five minutes unless the Court  
13 has additional questions.

14 I've heard a lot of discussion over the last few  
15 minutes about what the Supreme Court must have meant or  
16 should have meant or should have said in the Dudenhoeffer  
17 case. And I would remind the Court that four courts of  
18 appeals have taken up the Dudenhoeffer standard under  
19 special circumstances test. And in all four of those cases  
20 the courts of appeals have determined that the plaintiffs  
21 did not make out special circumstances. The BP case out of  
22 Fifth Circuit. The Lehman case, which is known as Rinehart  
23 in the Second Circuit. The GM case, which is known as  
24 Pfeil P-F-E-I-L in the Sixth Circuit. And the Smith case,  
25 which is Delta Airlines in Eleventh Circuit. The

1 last two that I mentioned, the GM and the Delta case are  
2 particularly instructive here because they both involve  
3 companies where there was speculation on the front page of  
4 the Wall Street Journal for a very long time before they  
5 filed for bankruptcy, before they eventually filed for  
6 bankruptcy. It wasn't a sudden implosion like we saw in  
7 Lehman for example.

8 In the Eleventh Circuit case, the Smith case, the  
9 Eleventh Circuit accurately said that the crux of the  
10 plaintiffs' prudence claim is that the Delta fiduciaries  
11 should have foreseen that Delta stock would continue to  
12 decline.

13 The danger of these claims as recognized by the  
14 Supreme Court is that you risk putting these fiduciaries in  
15 a position of trying to outsmart the market. The Tatum  
16 case out of the Fourth Circuit that we just talked about or  
17 my colleague just spoke about is an example of that danger.  
18 That involved a situation where the fiduciaries chose to  
19 divest a plan of company stock only to see it recover and  
20 then get sued as a result.

21 The Supreme Court has set a high standard here  
22 both under the special circumstances for public information  
23 claims and under the nonpublic information claims. The  
24 plaintiffs' counsel have established that they are very  
25 well experienced. They've handled a lot of these cases.

1 They know what they're doing. The Court can take some  
2 solace in the fact that a very tough test has been met by  
3 some very good lawyers on the plaintiffs' case, on the  
4 plaintiffs' side, and this complaint simply fell short.  
5 This Court should follow the example of the four courts of  
6 appeals that have taken up these types of claims and apply  
7 Dudenhoeffer for what it says as opposed to what the  
8 plaintiffs say it must mean.

9 And unless the Court has any additional  
10 questions, I would thank the Court for its time and  
11 attention and ask that it dismiss the second amended  
12 complaint.

13 THE COURT: All right. Thank you. Fine job by  
14 both sides. And we will take the matter under submission.

15 (COURT ADJOURNED AT APPROXIMATELY 12:09 P.M.)  
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## REPORTER'S CERTIFICATE

I, Patti Dunn Wecke, Registered Merit Reporter,  
hereby certify that I am a duly appointed official court  
reporter of the United States District Court for the  
Eastern District of Missouri.

I further certify that the foregoing is a true and accurate transcript of the proceedings held in the entitled cause, and a true and correct transcription of my stenographic notes.

I further certify that this transcript, containing pages 1 - 55 inclusive, was delivered electronically and that this reporter takes no responsibility for missing or altered pages of this transcript when same transcript is copied by any party other than this reporter.

Dated at St. Louis, Missouri, this 13th day of  
December, 2016.

/s/Patti Dunn Wecke, RMR, CRR, CMRS  
Official Reporter